

## Message Text

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PAGE 01 FRANKF 07778 271509Z

50

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 RSC-01 /021 W

----- 003408

R 271426Z NOV 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 8684

UDSOC

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 7778

E.O. 11652: NA

TAGS: BEXP, GW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0089

2. 11/22/74

3. C.J. HARRIS

4. 428 GERMANY

5. I,D,M

6A --

6B ERICH LADEWIG, PROKURIST, VERTRIEBSLEITER

GULDE REGELARMATUREN KG

6C D-67 LUDWIGSHAFEN-OGGERSHEIM

MANNHEIMER STRASSE 63

7. GULDE LUDWIGSHAFEN

TEL: 0621-68111

TELEX: 04-64837

8. --

9. 101, 112

9A DIRECT SALE, DISTRIBUTION

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10. 3494154 - SOLENOID ACTUATED AUTOMATIC REGULATING  
VALVES, FOR USE IN PIPELINES (GAS, OIL),  
NUCLEAR INDUSTRIES

FOUNDED IN 1885; ANNUAL SALES VOLUME. 40 MILLION  
DM: STAFF: 600; LEADING MEDIUM SIZED GERMAN MFR. OF FLUID  
POWER CONTROL VALVES AND FITTINGS: WANTS TO PROMOTE U.S.  
PRODUCTS, AS SPECIFIED ABOVE, ALONG WITH ITS OWN LINE:  
OPEN FOR DISCUSSION OF POSSIBLE SINGLE-AND/OR CROSS  
LICENSING, IN THESE FIELDS. VERY GOOD SALES PROSPECTS  
FOR SUITABLE U.S. PARTNER.HARLAN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 27 NOV 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974FRANKF07778  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740345-0184  
**From:** FRANKFURT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t1974119/aaaaaguq.tel  
**Line Count:** 72  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** kelleyw0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 SEP 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 SEP 2002 by chicheje>; APPROVED <13 FEB 2003 by kelleyw0>  
**Review Markings:**

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30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BEXP, GE  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005